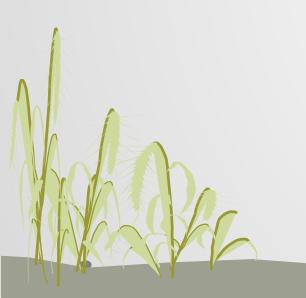
Keep it 4R Crop How Did We Get Here and Why?

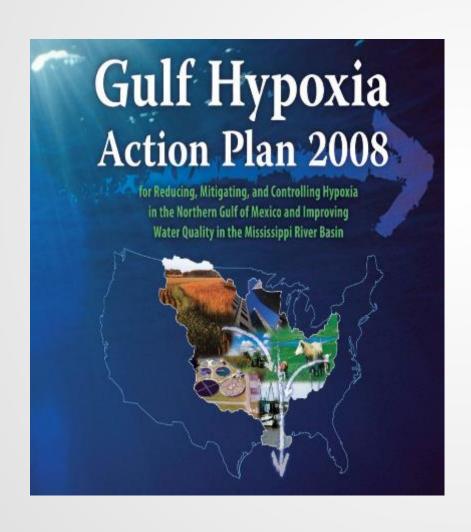




Nutrient Issues Surfaced Across the United States

- USEPA took action in the Chesapeake Bay and Florida to Regulate Agricultural Nutrient Use
- In the Chesapeake, Nutrient Management Plans Became Required
- Industry Filed Suit in Florida and Successfully Put Control Over Nutrients back to the State of Florida

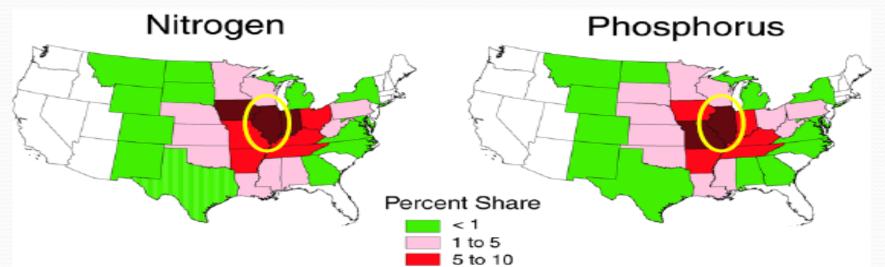
Gulf Hypoxia Task Force Study



- GOAL
 - Reduce Hypoxic Zone to 5,000 Km² (1,930 sq miles)
 - Reduce Nutrient Loading to Gulf of Mexico
- Reduce Total Phosphorus and Total Nitrogen to the Gulf by 45%

USGS SPAIRIROW MODEL

Total Nitrogen				Total Phosphorus			
State	Percent of Total Flux	Cumulative Percent of Total Flux	Delivered Yield (kg km ⁻² yr ⁻¹)	State	Percent of Total Flux	Cumulative Percent of Total Flux	Delivered Yield (kg km ⁻² yr ⁻¹)
Illinois	16.8	16.8	1734.9	Illinois	12.9	12.9	117.4
Iowa	11.3	28.1	1167.2	Missouri	12.1	25.0	89.4
Indiana	10.1	38.2	1806.6	Iowa	9.8	34.8	89.2
Missouri	9.6	47.8	800.5	Arkansas	9.6	44.4	94.6
Arkansas	6.9	54.7	750.1	Kentucky	9.0	53.4	113.4



2010: The Situation in Illinois

- Fertilizer Research Council (FRECP swept of over \$1 million between 2006-2010 (state fund from 12.5 cent fertilizer tonnage fee)
- CFAR Funding Cut from high of \$15 million to 0 dollars in 2010
- Cuts to UI Crops Systems Extension Educators
- How do you address nutrient issues with no \$?



Getting KIC by 2025 Off the Ground

- CBMP Launched KIC by 2025 at the Farm Progress Show in 2011
- IFCA Members CF Industries, Koch Nitrogen, Mosaic, Potash Corp and Agrium Donate \$150,000 to Kick-Start the Program





- In 2011, IFCA got approval from IDA to Revamp FREC Public-Private Partnership to Protect the Funds Added IEPA & Environmental Groups to the Council
- ❖ Set Bulk Tonnage Fee from .50 to \$3.00 per ton This Would Raise \$2 - \$3 million per year
- *Bill Passed the Senate but Was Held in the House

 Had to Start Over in 2012 But Successful 2nd Time

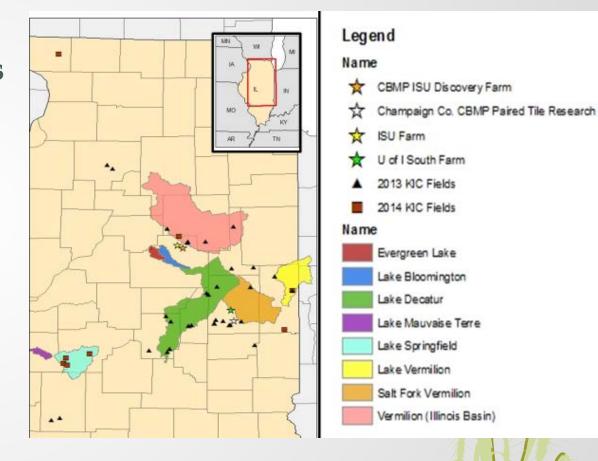
NREC Bill Signing: August 12, 2012



The Work Begins.....

• Members of CBMP Collectively Develops "Keep it for the Crop by 2025"

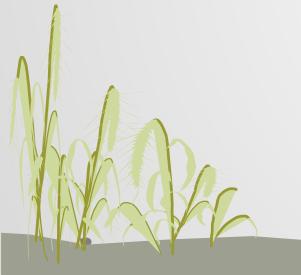
IEPA Designates "KIC Watersheds" as Priorities for Agriculture to Focus On

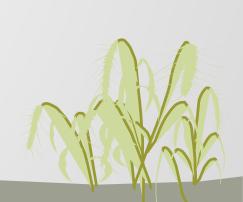


Drought of 2012: First Test

 Used N-WATCH to Show that Anhydrous Ammonia Applied in Fall 2012 Was Not Source of High N Levels in Water Supplies







2013: N Rate Trials and N Tracking

• Industry Partners with Universities to Assure Retailer and Farmer Support of On-Farm Research on Nutrient Utilization and Reducing Nutrient Losses with N Rate Trials and N-WATCH





Lake Springfield Project 2013-2016

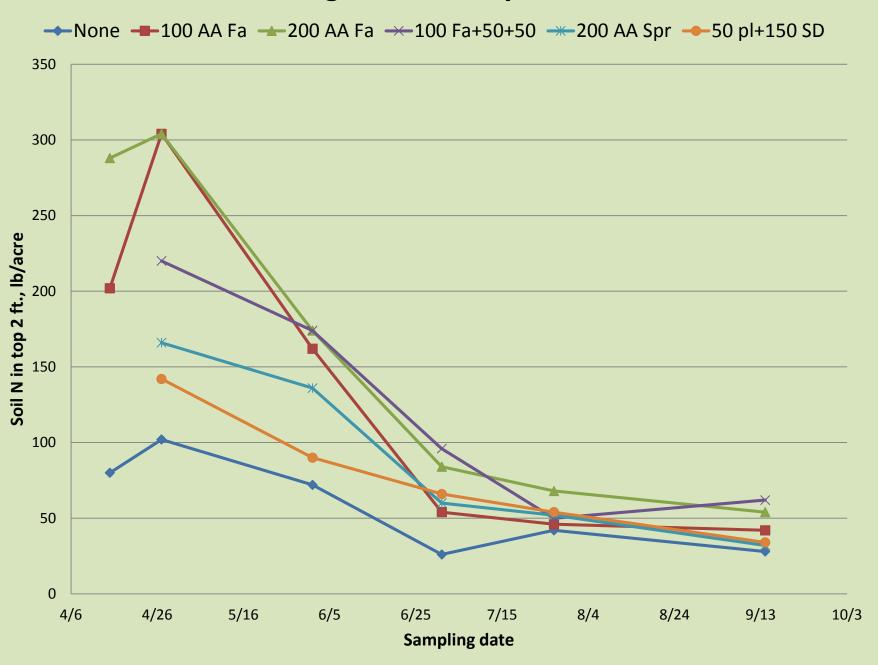
- 3 Year Project with CWLP, Ag Groups (CBMP), Sangamon County SWCD to Keep Lake Springfield below 5 ppm
- IFCA Conducted N Rate Trials and N-WATCH in the Watershed

CWLP Used Funds from Atrazine Settlement to Support the Project; CBMP Got Grant from NFWF

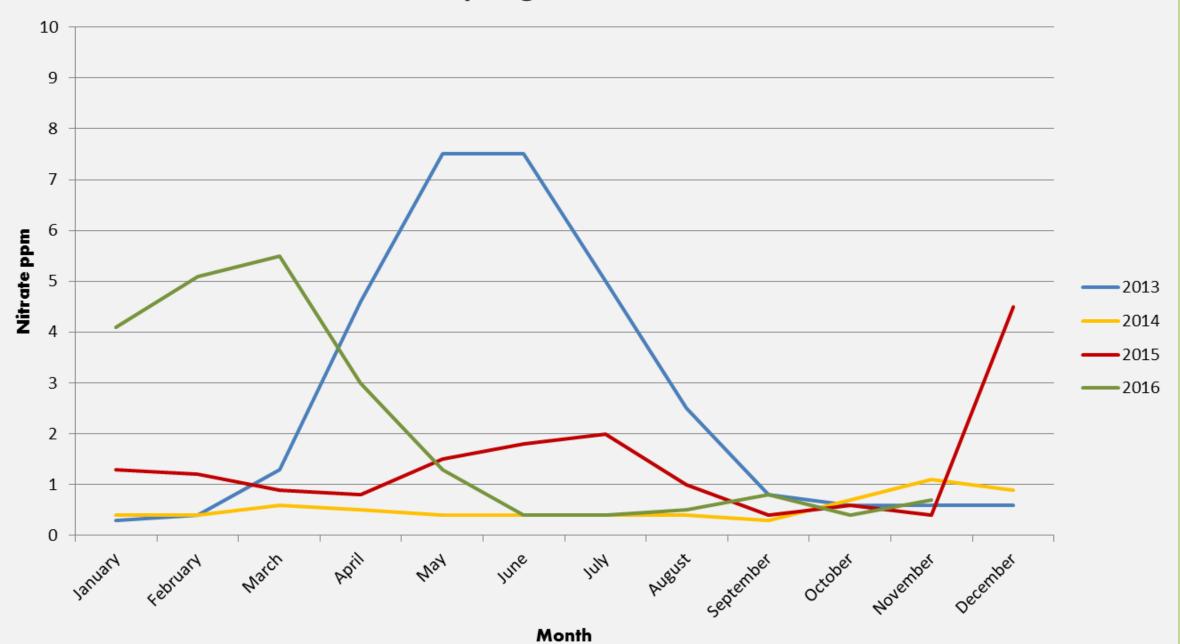




Sangamon County 2015



Lake Springfield Nitrate Levels



Toledo Ohio: August 2014





Ohio Law in Lake Erie Basin

Requirements

Nutrient application levels are at or below limits in recommendations recognized by a land-grant university (LGU)

Broadcast P applications without incorporation within one week are not recommended unless:

- Field has been in no-till for 3 years
- There is a cover crop or growing crop
- The risk for P loss is low

If levels are higher than LGU recommendations, documented on-farm data are required that show reasonable expectation of improved crop yield without increased risk of harm to water quality

Broadcast P applications without immediate incorporation are neither made nor recommended unless the NOAA forecast indicates less than a 50% chance of a rainfall event of more than an inch in the next 12 hours

Soil tests are conducted at least every 4 years and include at a minimum: OM, P, K, pH, and CEC

P applications are neither made nor recommended to be made on frozen or snow covered ground

The Des Moines Register

WEDNESDAY, MARCH 11, 2015 | THE NEWS IOWA DEPENDS UPON | DESMOINESREGISTER.COM | METRO EDITION

A GANNETT COMPANY

FEDERAL LAWSUIT

WATER WORKS VOTES **TO SUE 3 COUNTIES**

Des Moines Water Works claims drainage tiles in farm fields from

northwest lows are contributing to high nitrate levels in central lows.

The utility claims that water, nitrogen and other nutrients that enter-

FARM RUNOFF FOULING IOWA RIVERS, UTILITY SAYS

By Timothy Meinch Incinct@diveg.com

Des Moines Water Works will file a federal suit against three rural counties in northwest lown, an action, that could trigger far-reaching effects on how states appreach water quality regula-

The action follows a 60day warning that sparked little promise for solving water quality concerns at



Gillette

according to utility trust-The ees. board voted unanimously during a special meeting Toesday to file a lawsuit

Water Works,

against drainage districts in Buena Vista, Colhoun and Sac coun-

Graham Gillette, chairman of the board of trustees. said since January the public utility hit a wall with local and state leaders, including Gov. Terry Branstad and Secretary of Agriculture Bill Northey.

"Not one responded in any substantive way to the claims we have made in the intent to sue," Gillette said. "Frankly, they did not acknowledge the significant threats faced by those we

serve." Water Works officials

TILES ON TRIAL



Farmers: We feel unfairly targeted

Some frustrated producers threaten to boycott Des Moines

By Donnelle Eller deleradores con

LAKE CITY, Ia. - With decades of conservation farming under his belt. Dwight Dial has a hard time understanding why Des Moines Water Works is so intent on suing three northwest Iowa counties for contributing to high nitrates in the Raccoon. River, a source of drinking water for roughly 500,000 residents in central Iowa.

"We're not deliberately dumping our nitrogen into the Raccoon or Des Moines river systems," said Dial, who raises corn, soybeans and pigs near Lake City in Calhoun County, a target of the Des Moines lawsuit along with Sac and Buena Vista counties.

"We're doing everything we can to retain nutrients in the field for our plants. But we can't control Mother Nature.

Officials with the Des Moines utility say Water Works has fought too long with high nitrate levels and can no longer afford to wait for farmers to ramp up conservation efforts to help improve water quality.

A tile collects water from

a field at Dwight Dial's Calhoun County farm

Calhoun is one of three

Water Works will sun.

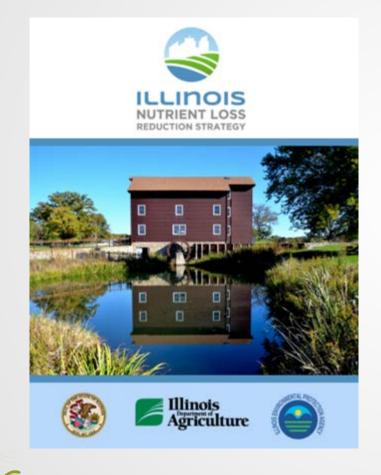
counties that Des Moines

near Lake City, la.

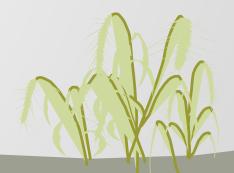
The utility's board agreed Tuesday to pursue a suit against drainage districts in Calhoun, Sac and Buena Vis-

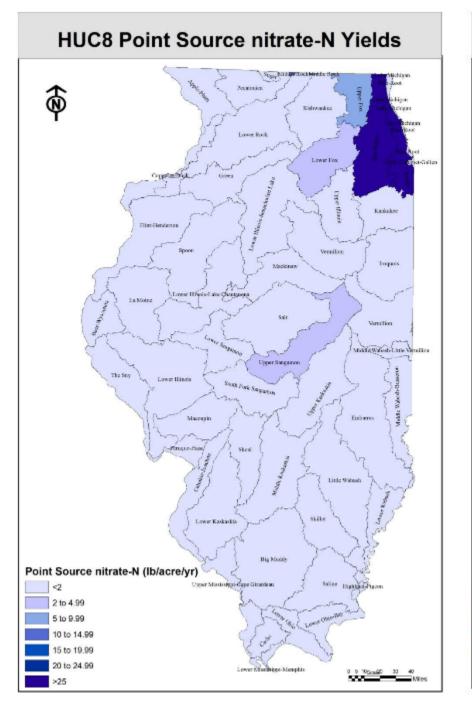
Dial, like other farmers and rural Iowans, is frus-

Illinois Nutrient Loss Reduction Strategy: July 2015

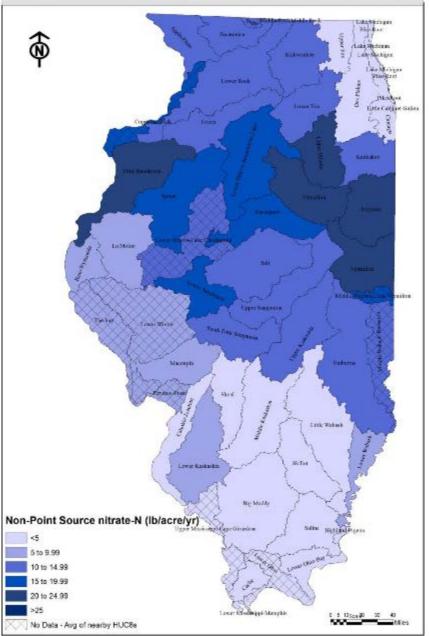




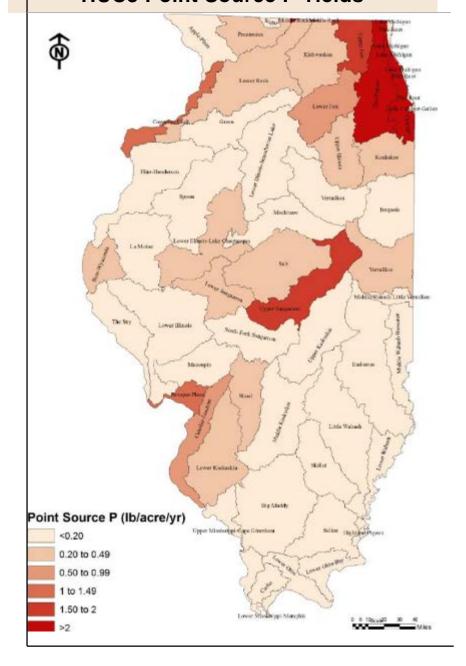




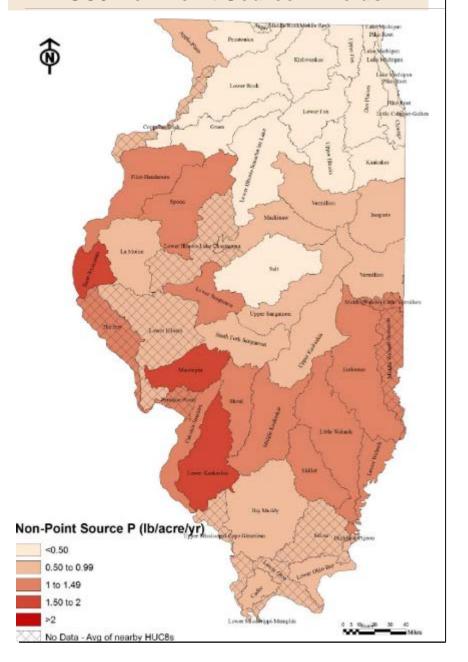
HUC8 Non-Point Source nitrate-N Yields



HUC8 Point Source P Yields

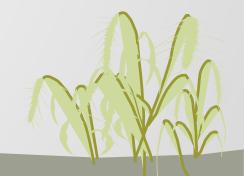


HUC8 Non-Point Source P Yields



Ag Groups Hit the Road on INLRS Summer 2015







Illinois Fertilizer & Chemical Association



IFCA's Nutrient Stewardship Team

Dan Schaefer, Director of Nutrient Stewardship
Jason Solberg, Assistant Director of Stewardship Programs

Continued Steps to Demonstrate Stewardship & Leadership

4R Code Of Practice Pledge



I PLEDGE, as the representative of our company, that we will support the IFCA 4R Code of Practice and work to educate our employees and our customers on 4R methods outlined in the Code to improve nutrient use efficiency and reduce nutrient losses to the environment. We will also support IFCA with information to help build industry metrics on adoption of 4R practices to share with other nutrient stakeholders to document the progress of our industry as a whole in this effort.

Take The Pledge

First Name *

Please complete the information below and click submit. (*) denotes a required field.

Address 1 *

Address 2

Last Name *

City * State/Province *

Zip/Postal Code * Country *

Illinois Agriculture Must Take Action to Reduce Nutrient Losses and Avoid Regulation!

Do your part to STOP potential regulations by adhering to the 4Rs of nutrient stewardship: Talk to your crop adviser about Right Source, Right Rate, Right Time, Right Place practices on your farm to reduce losses of nitrogen and phosphorus and increase nutrient utilization.



Keep it 4R Crop: With the Illinois Nutrient Loss Reduction Strategy in place, agriculture must take action to reduce nutrient losses and protect water quality. Follow these 4R Practices to reduce nutrient losses and demonstrate agriculture's voluntary commitment to nutrient stewardship:



DO NOT SPREAD DRY FERTILIZER ON FROZEN OR SNOW COVERED SOIL.

University of Illinois research shows that incorporating phosphorus containing fertilizers reduces surface runoff of P even on fields with less than 2% slope. Spread in fall or spring to Keep It 4R Crop.

DO NOT APPLY ANHYDROUS AMMONIA IN THE FALL UNTIL THE MAXIMUM DAILY SOIL TEMPERATURE FALLS TO 50 and IS TRENDING DOWNWARD. Go to www.ifca.com and click on "Soil Temperature" to monitor soil temps and trends.

USE LABELED NITRIFICATION INHIBITORS ON ALL FALL APPLIED AMMONIA.

Also consider using labeled nitrification and urease inhibitors on early spring applied nitragen to protect both water and air quality.

USE THE APPROPRIATE NITROGEN RATE AND SPUT YOUR NITROGEN APPLICATIONS.

Follow the Maximum Return to Nitrogen (MRTN) University of Illinois recommended rate for your region and soil type. Enter "MRTN Calculator" on your Apple device or oww.keepit4RCrop.org to access to N-Calc, a web-based program to help develop your split nitrogen program.

Talk to your ag retailer or crop adviser about 4R practices you can use to ensure Illinois farmers have freedom of nutrient choice today and well into the future. These 4R practices are endorsed by:







The 4R Code of Practice: Is it the Right Time? The Right Place?

There is a Better Time and Place to Apply Nutrients



IFCA Quarterly Partner Updates



SUMMER 2016

Our Mission: To promote and implement the 4Rs of nutrient stewardship (right source, right place, right time, right rate) to minimize environmental impact, optimize harvest yield and maximize nutrient utilization.

IN THIS SPECIAL THREE PAGE EDITION:

- · Ag Retailer in Action: John Musser, Stephenson Service Company, Stockton IL
- Nitrogen Management in 2016: N-WATCH Reveals Both Applied and Mineralized Nitrogen
- The Next Generation of Nutrient Stewards: Students Active in NREC Projects and Field Work

"it will be ok" if they don't take the goals of the nutrient loss reduction strategy to heart in their farming operations."

• Priority Surface Water Supplies: Water Quality Update

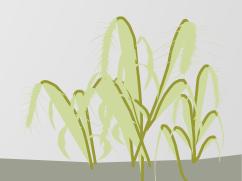
Ag Retailer in Action: John Musser, Stephenson Service Company

John is the Business Technology Manager for Stephenson Service Co. in Stockton, IL. He's been in the ag retail sector for 36 years and received his CCA designation in 1994—the second year of the CCA program. John recently achieved the 4R Nutrient Management Specialist certification and serves on the IFCA Board of Directors.

John's been a strong advocate of the N-WATCH™ soil nitrate testing program, and has been doing these soil tests in Northwestern Illinois since the program began in 2013. Everything he's learned about nitrogen management from N-WATCH and N-Rate Trials becomes part of the conversation he has with his farmer customers. "The farmers definitely have a better understanding of nutrient utilization and loss mechanisms than they had five years ago, and there's no longer an assumption that

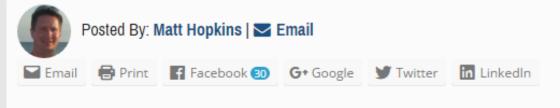
Partnerships with Water Supply & Treatment Officials





February 2016: 4R Nutrient Management Specialty

Illinois Leads The Nation In 4R Certified Nutrient Management Specialists



April 22, 2016

As Illinois agriculture works to educate farmers about minimizing environmental impact and optimizing the use of ag nutrients, Illinois now leads the nation in the number of Certified Crop Advisers (CCA) who are trained to educate farmers as "4R Nutrient Management Specialists" (4R NMS). There are 100 4R Nutrient Management Specialists nationwide, nearly half of whom are from Illinois.



Illinois Fertilizer & Chemical Association Supply · Service · Stewardship

ABOUT -

MAGIE

CONVENTION -

TRAINING -

REGULATIONS +

LEGISLATION -

MEMBERSHIP

KEEP IT 4R CROP +



To assist and represent the crop production supply and service industry verified the sound stewardship and utilization of agricultural inputs

4R CODE

N-RATE TRIAL RESULTS

NITROGEN UPDATES

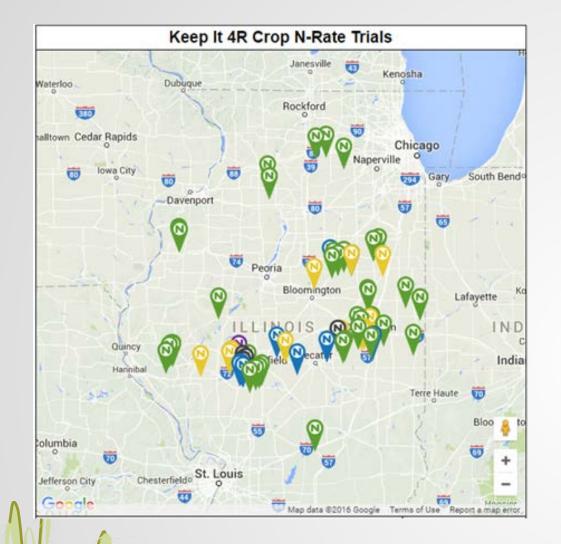
4R EDUCATION

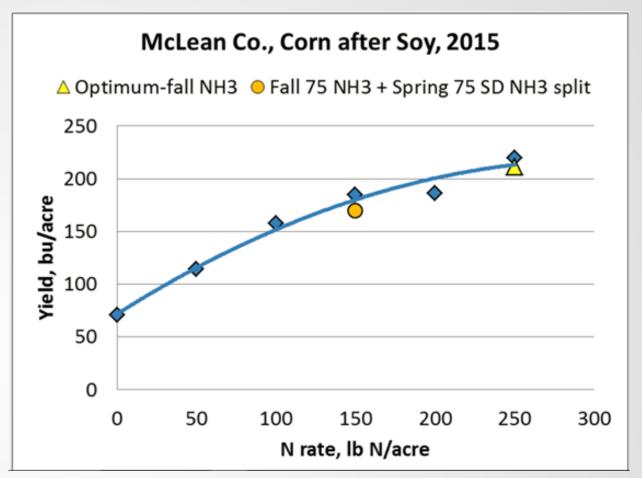
4R REPORTS

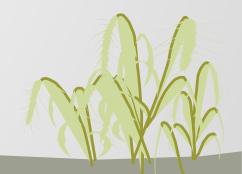
MRTN

N CALCULATOR

SOIL TEMPS











On-Going NREC Projects on Reducing Nutrient Losses – IFCA Assistance





Coming Soon: 4R Metrics

- 4R Certification of Ag Retailers Who Embrace
 These Principles and Practices Coming Soon
- Number of Acres Under 4R Management
 - Right Source & Time (Split Applications)
 - Right Rates for N & P
 - Right Time (Fall BMPs)
 - No Spreading on Frozen, Snow Covered Soil
 - Education of Retail Advisers and Farmers
- Overall Fertilizer Sales Data Spring & Fall

IFCA Members & CCAs: You are Leaders in Nutrient Stewardship THANK YOU!



